



# Connections

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**Scott Dawes, President/CEO**  
**All Steel Building Company**

## All Steel Building Company Awarded ABC's Excellence in Construction For Bartlesville Casino

The Associated Builders and Contractors (ABC) held their annual awards banquet on November 6th, 2007. All Steel Building Company (ASBC) was presented with an Excellence in Construction award for Pre-Engineered Buildings under \$2.0 million. The award was for the construction of the Million Dollar Elm Casino in Bartlesville, Oklahoma.

Receiving the award for ASBC were company President Scott Dawes, Vice President Bob Eynon and Project Manager Charles Smades. Receiving medallions were General Superintendent Tom Turner, and Superintendents James Barnes and Brad Bridges.

The project was selected for the award by a panel that had the difficult task of selecting forty-five projects



from over one hundred submittals from across Oklahoma.

The casino consists of an assembly of complex buildings to create a unique "Las Vegas Style" appearance. The building uses many different types of materials and textures to create an upscale lodge appearance. Completed on time and

opened in March of 2007, the owner, the Osage Nation, contracted directly with ASBC. The Design/Build project was managed by Dawes Construction and Ambler Architects.

The project was the third pre-engineered metal building casino project awarded to ASBC by the Osage Nation in as many years.

## Chief Executive Notes

It's been slightly more than 2-1/2 years since I took over at All Steel Building Company. During this time I have had the pleasure to meet and make friends with many of ASBC's past customers, current vendors and suppliers, our subcontracting trades and most of all, our fantastic employees and their families. Their pa-

tience and understanding during my transition into the metal building business has been appreciated.

As most of you know, many things about our company have changed during this time. One thing that hasn't is the dedication of the All Steel team in taking care of our customers.

This is ASBC's first newsletter. Each quarter we will keep you connected to what we are doing and focus on a customer, trade and an All Steel employee.

It is with my humble appreciation that I dedicate this first newsletter to all of our employees. **Thank you for all that you do!**



**Under Construction! New Sigma Stretch Film facility.**

Currently under construction in the busy Tulsa area, **All Steel Building Company** (ASBC) is building a new 24,500 square foot facility and conducting extensive renovations for **Sigma Stretch Film of Oklahoma**.

For **Robinson Construction Inc.**, ASBC is providing a new 2,500 square-foot metal building addition for **AP-SCO**.

**Pipeline Equipment, Inc.** of Sapulpa hired ASBC to provide a new 7,000 square-foot crane building addition.

**Industrial Oils Unlimited, Inc.** awarded ASBC a contract to provide a new 11,000 square-foot building addition.

ASBC was awarded a contract by **Anchor Stone** to construct a new 7,000 square-foot warehouse/office facility.

**Christiansen Aviation** hired ASBC to build a new jet hanger at their Jones Riverside airport facility. The new 19,500 square-foot hangar will bring their total hangar space to over 60,000 square-feet, all built by the All Steel team.

ASBC is providing a new 3,400 square-foot building and loading dock addition to property owned by **Scot Marshall Properties** and occupied by **Lucas Finishing, Inc.**

**Kirby Smith Equipment** awarded a contract to ASBC to expand their Tulsa facility.

Recently completed projects include **Gateway Church** in Elk City, Oklahoma and new facilities for **Broken Arrow Electric Supply** in Broken Arrow, **STP** in Tulsa, **American Heating** in Beggs and



**Completed! Empire Sheet Metal's new facility**

Serving the Tulsa area since 1930, Empire Sheet Metal first

opened their doors near Broken Arrow with 6,000 SF of space. Having out grown their building over the years, partners Ray Ashmore, John Brandon and Steve Etter decided they needed to expand and came to ASBC to help them. They located land at 4151 W. Albany in Broken Arrow for their new location

## Customer Focus - Empire Sheet Metal

and worked with ASBC to design their new state of the art facility. Now, with greater interior space (17,000 SF), exterior storage, covered loading and ample parking for customers, their new facility is thriving! Empire has been able to shorten production times and reduce costs for its customers with its new laser cutting machinery. They continue to produce one-of-a-kind metal work from concept to installation. The building is an ASBC showcase with a

total brick and EIFS veneer. On ASBC's performance, John Brandon says *"I really thought that during the work on the project that you and your people were committed to the final result being a first-class building and I believe that is what I received"*.

We appreciate John's comment and wish the entire Empire Sheet Metal staff the best of success in their new building!

*"We shape our buildings;  
Thereafter they shape us"*

Winston Churchill

## Subcontractor Connections - Design Air Systems

For nearly 6 years, Design Air Systems (DAS) of Tulsa has been a part of the ASBC team of experts. Founded in 1980 and with over 50 years of HVAC experience, DAS stays at the forefront of their industry by continual research and training. DAS also provides Design/Build service, offering single point responsibility for their trade.

Like All Steel, more than 90% of DAS's business are

loyal, repeat customers. This says a lot about the quality of their work. Their employees are loyal too. DAS has personnel that have been with the company for over 20 years.

On the relationship between ASBC and DAS, owner Jack McGuire says *"It's a privilege to work with a*

*customer whose professionalism shines in their work completion schedule, their timely payments and in our personal relationship"*.



**Completed! New facility for Broken Arrow Electric Supply**

## Employee Spotlight

Since this is our first newsletter, we thought it only appropriate to spotlight the entire All Steel Building Company crew. So, here are all the hard working guys and girls that make up Team All Steel!

Bottom left to right: Dagoberito Rodriguez, Francisco Rodriguez, Roberto Rodriguez, Scott Dawes, Becky Bridges, Lori Hancock, Angie Lee, Charlie Smades, Abel Rodriguez, Mike Wohl, Jason Gentry. Top left to right:

Pedro Rodriguez, Emmanuel Munoz, David White, Charley Gulley, Bob Eynon, Brad Bridges, James Barnes, Will McLane, Aaron Massey, Derick Husong, Edgar Scott, and Mike Williams.



## The Community Connection - Christmas Food Drive

Before Christmas, All Steel Building Company employees were asked to participate in the Company's first food drive and a fund raiser for community services. All Steel participated in earnest!

The food drive anonymously benefited a local family in need. A couple with 3 children was struggling to make Christmas ends meet. The father, stricken with a disease, lost his job and became unemployed. Shortly after-

wards, his wife was diagnosed with breast cancer. With the mother working 30 to 40 hours of overtime weekly for over a year to pay for living expenses, therapy and cancer fighting drugs that were not covered by insurance, the family was truly in need.

Thankful for ASBC's gift which included canned foods, packaged goods, a gift card and \$100 in cash, the family was amazed that people they did not know

had heard of their struggle and selflessly gave assistance.

Through its fund raising efforts, All Steel was able to raise \$500 for the Tulsa Domestic Violence Intervention Service (DVIS), contribute \$500 to Glenpool Public Schools and \$500 to the Tulsa chapter of Habitat for Humanity.

Team All Steel is proudly connected to community needs!

## Nuts & Bolts Talk - Some Strange Language!

Have you ever wondered about some of the strange words you hear us use in the field? Kind of sounds like a foreign language! Here are just a few strange words you may hear and their meaning:

"Itch" - This is a slang term used by field crews for the insulation they install in the walls and roofs of our buildings. Itch is what they do if they get more on themselves

than in the building!

"Girt" - No this isn't your favorite Aunt! A girt is the horizontal steel member we install between columns, designed to attach the sheeting to and handle wind loads.

"Purlin" - This is the horizontal steel member that we install across the rafters at right angles, parallel to the peak of the roof, to support

the steel roof sheeting and increase the structural strength of the roof.

"Dead Load" - The dead load of a building is the weight of all the permanent construction, including secondary structures, roof and wall panels.

And those are just a few words from our "strange" language!

### Upcoming Events:

**March 23rd: Easter Sunday**

**April 12th: Heart Walk sponsored by American Heart Association**

**April 15th: Personal income tax returns due.**

**May 24th: Memorial Day Weekend Starts!**

**June 19-21st: Glenpool's Black Gold Days.**

**June 28th: ASBC annual company picnic.**

### Safety Tip!

In case you didn't know, OSHA requires that all ladders reach at least 36" above the eave line to be safe. ASBC requires that it be securely tied off as well. If you have to step around a ladder because of rungs, there should be a grab rail attached to the roof to help you.

Remember, even if you've been doing it another way for years and years without an accident, that doesn't make it right! BE SAFE!



**Completed! New crane building for Cust-O-Fab in Sand Springs.**